

**RE: SOCAN - SOCIETY OF COMPOSERS, AUTHORS AND MUSIC PUBLISHERS OF CANADA**

**SOCAN** is the agency that represents artists in Canada. Under **Tariff 19**, anyone who plays music for teaching dance is required to pay a yearly fee to SOCAN. "A Tariff 19 license gives you the right to perform musical works from SOCAN's repertoire to accompany physical exercises (dancersize, aerobics, body building and other similar activities) and dance instruction, and applies to one room only."

The normal rate charged by SOCAN is as follows: \$2.14 per participant, per week, per room - throughout the year. A Studio can end up paying in the vicinity of \$15,000 - \$20,000 per year. SOCAN has the legal right to visit your premises and demand payment of the required fee.

On your behalf, the CDF has negotiated a group contract with SOCAN. The fee is only \$64.00 plus 13% HST per year. You need only complete the attached simple form called a "Blanket License Agreement". Mail the form with the fee, payable to CDF, to CDF admin Assistant, Jeannie Armsby, 21 Plank Road, Holland Landing, Ont. L9N 1B4.

All teachers must be individually registered. The CDF recommends members take the opportunity to register at such a low fee. This fee covers you, no matter where you may be teaching.

The CDF is offering you a deal that will save you money! Be advised that CDF assumes no responsibility for anyone who chooses not to register. If you have any questions, please contact us through the Website.

